

Üsenbergerstrasse 13 D 79346 Endingen

T +7 9297 180 818 F +49 7642 684 235 Mail atuchkin@ru.oetiker.com

Oetiker Deutschland GmbH

www.oetiker.com

Outgoing № 221-AT dated 29.11.21

Delta Autoparts LLC
Commercial director
D.V. Baburin
Price increase for Oetiker from 1 January 2022

Dear Mr. Baburin,

We would like to thank you for being a loyal and consistent Oetiker distributor over the years. Our continued partnership is very important to us, and we hope we have been able to provide you with excellent service and products.

Faced with the challenges of rising prices for raw materials and services, we see ourselves forced to raise prices for clamps and rings from January 1, 2022.

The prices will be increased by 7.5%.

Please believe that this price increase is the most minimal and we must do something to continue to deliver the quality you expect. If you have any questions or concerns, please do not hesitate to contact the Representative Office.

At Oetiker, we know that you and your team understand 75 years of reliable connections that give you peace of mind every time. We follow this philosophy every day and strive to maintain this high quality every day.

*Етикер

MOCKEN

Sincerely,

Director of the Representative Office

Tuchkin Andrey Nikolaevich

+7 929 718 0818

andrey.tuchkin@oetiker.com